



Be a Successful Building Contractor

R. Woodson

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All the ins and outs of starting and running a profitable enterprise in today's construction market. Packed with fast track building code facts, tips and techniques, and quick calculations, this practical resource helps building contractors define their business requirements, select a business structure, manage jobs efficiently, locate desirable building lots, build on speculation, computerize their operations, understand financial transactions, hire top-notch employees--and avoid common pitfalls.

NEW TO THIS EDITION: insurance, financial issues, energy requirements; computerization; more quick-reference facts and figures throughout.

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